GRIMARD
MARTON FINANCIAL

Long-Term Care:
Preparing for Your Future

www.planwithgm.com

As life expectancy continues to rise due to advancements in healthcare, the likelihood of requiring long-term care (LTC) becomes a reality for many.[1] Understanding the implications and planning ahead can make a significant difference in how individuals manage their health and finances in their later years. This whitepaper aims to provide a detailed overview of what LTC entails, the associated costs, and how LTC insurance can play a role in managing these expenses. The information provided is meant to be educational, offering readers a comprehensive guide to planning for their future care needs.

The Growing Need for Long-Term Care

LTC refers to a range of services and supports necessary to meet personal care needs over an extended period.[2] Most LTC is not medical care, but rather assistance with basic personal tasks, often called Activities of Daily Living (ADLs), such as eating, bathing, dressing, and mobility.

According to the U.S. Department of Health and Human Services, about 70% of people turning age 65 can expect to use some form of long-term care during their lives.[3] While many associate LTC with the elderly, it's important to note that a significant portion of LTC recipients are younger. Approximately 41% of people needing LTC services are under the age of 65, often due to accidents, illnesses, or disabilities.[4]

What Constitutes Long-Term Care?

LTC services are typically categorized into two main types: custodial care and skilled care. Custodial care involves non-medical assistance with ADLs, which is the most common form of LTC. Skilled care, on the other hand, is provided by licensed medical professionals and includes services such as physical therapy, wound care, and other medical treatments.

Types of Long-Term Care Services:

Home Care:

Personal care provided in a person's home. It includes assistance with ADLs and household tasks like cleaning and meal preparation

Community Services:

Services like adult day care, transportation, and meal programs that support the individual in maintaining their independence while living at home.

Assisted Living:

Residential facilities that provide personal care services, housing, and medical supervision.

Nursing Homes:

Facilities that offer 24-hour care, including medical and personal care, typically for those with significant physical or cognitive impairments.

Continuing Care Retire,emt Comminities (CCRCs):

These communities offer a range of care options, from independent living to nursing home care, within the same location.

The Financial Impact of Long-Term Care

The costs associated with LTC can be substantial and vary widely depending on the type of care needed, the duration of care, and the geographic location. As of 2023, the national median costs for various long-term care services were as follows[5]:

Long-Term Care Service	Annual Median Costs
Nursing Home Care *(Private Room)*	$116,800
Nursing Home Care *(Semi-Private Room)*	$104,025
Assisted Living Facility	$64,200
Adult Day Health Care	$24,700
Home Health Aide	$75,504
Home Maker Services	$68,640

Source: Genworth Financial, 2023 Cost of Care Survey

These figures highlight the significant financial burden that long-term care can impose on individuals and their families. Without proper planning, these costs can quickly deplete savings and affect financial security.

Medicare and most traditional health insurance plans typically do not cover long-term custodial care services. Medicare may cover a short stay in a skilled nursing facility or short-term home health care under certain conditions, but it does not pay for ongoing LTC. Medicaid, a joint federal and state program, does cover LTC services, but eligibility is based on income and assets, and it may require individuals to spend down their assets to qualify.

Long-Term Care Insurance:
A Tool for Managing Risk

LTCi is designed to help cover the costs of LTC services, reducing the out-of-pocket expenses that individuals and families might otherwise face. These policies can be tailored to potentially meet specific needs and budgets, providing

Factors Influencing the Cost of LTC Insurance:[6]

Age and Health:
Younger and healthier individuals generally receive lower premiums, which could make it advantageous to purchase a policy earlier in life.

Gender:
Women typically face higher premiums than men due to their longer life expectancy, which increases the likelihood of needing care.

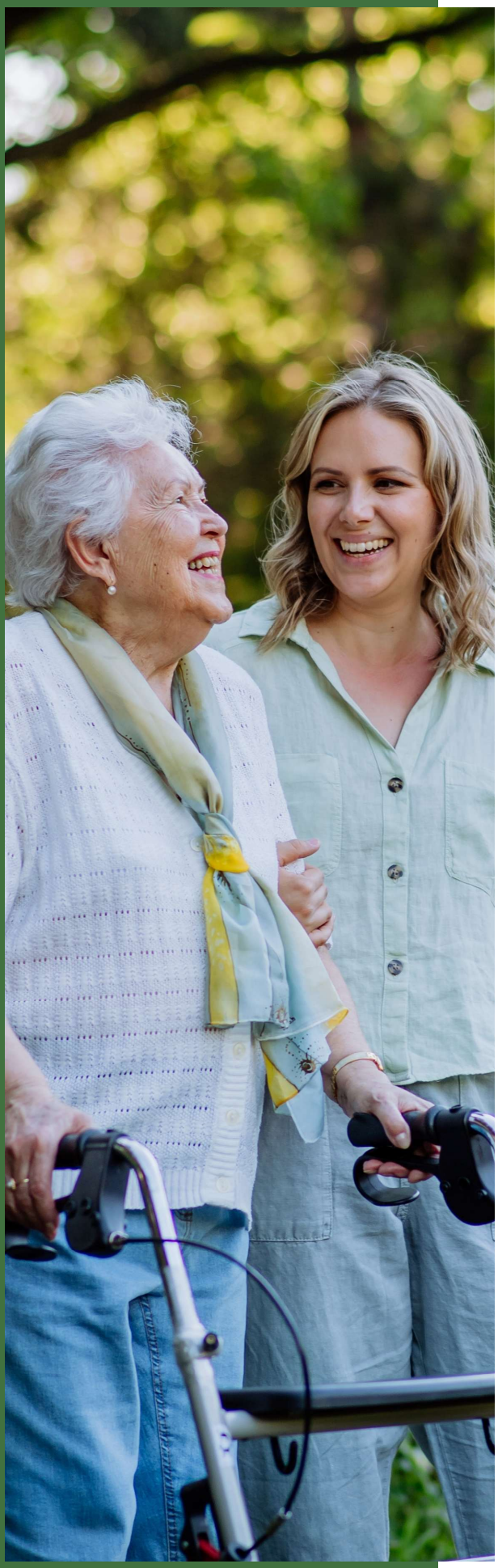
Marital Status:
Couples may benefit from discounts, as joint policies can offer lower premiums compared to individual policies.

Daily Benefit Amount:
The higher the daily benefit chosen, the more the insurance policy will cover per day, but this also increases the premium.

Benefit Period:
This is the length of time the policy will pay benefits, with longer benefit periods resulting in higher premiums.

Waiting Period (Elimination Period):
This is the number of days you must pay for care out-of-pocket before the insurance begins to pay. Policies with shorter waiting periods typically have higher premiums.

Inflation-Linked Bonds:
Adding Inflation-Linked Bonds can increase the policy cost but helps ensure that benefits keep pace with rising care costs over time.



Determining Your Risk for Needing Long-Term Care[7]

Understanding the likelihood of needing long-term care can help in planning. Several factors can influence this risk:

Age:

The probability of needing LTC increases with age, especially beyond age 65.

Gender:

Women are more likely to need care than men due to their longer life expectancy.

Lifestyle Choices:

Health habits such as diet, exercise, and smoking can significantly impact the likelihood of requiring care.

Family Health History:

Genetic predispositions and the presence of chronic conditions can increase the risk of needing care.

Living Arrangements:

Those living alone may be at a higher risk due to the absence of immediate support in case of a health decline.

Planning Ahead:
Steps to Consider

Proactive planning for LTC involves several important steps:

Assess Your Financial Situation:

Review your current financial resources, including savings, investments, and income sources. Consider how LTC costs might impact your financial security.

Explore LTC Insurance:

Determine whether a LTCi policy makes sense for your situation. Compare different policies and understand what is covered, the costs involved, and the benefits provided.

Consider Alternatives:

Look into other strategies to manage LTC costs, such as setting aside specific savings, utilizing home equity, or considering hybrid life insurance policies that include LTC benefits.

Engage with a Financial Professional:

A financial professional can help you navigate the complexities of LTC planning, providing personalized advice based on your individual circumstances.

Review and Update Your Plan Regularly:

As your situation changes over time, ensure that your LTC plan is updated to reflect any new developments in your health, financial status, or personal preferences.

LTC is an essential aspect of financial planning that should be considered. By understanding the potential costs and exploring options such as LTCi, individuals can better prepare for the future. While the prospect of needing LTC may be daunting, taking proactive steps now can help protect your financial stability and provide more control over your care choices.

GRIMARD
MARTON FINANCIAL

(603) 261-3104 | www.planwithgm.com | 11 Continental Blvd • Merrimack, NH 03054

This document is for informational and educational purposes only and does not constitute legal, tax, or financial advice. It is recommended that readers consult with appropriate professionals for advice tailored to their specific situation. This document is not an offer to purchase, sell, replace, or exchange any financial products. Insurance products are subject to the claims-paying ability of the issuing company and may not be available in all jurisdictions. Insurance policies are subject to underwriting and may not be issued if certain criteria are not met. Policyholders should be aware of the implications of policy loans, including potential tax liabilities if a policy lapses.

References:

1. https://acl.gov/ltc/basic-needs/how-much-care-will-you-need
2. https://www.medicaidplanningassistance.org/what-defines-long-term-care/
3. https://acl.gov/ltc/basic-needs/how-much-care-will-you-need
4. https://www.altcp.org/long-term-care/long-term-care-statistics/
5. https://www.genworth.com/aging-and-you/finances/cost-of-care
6. https://pro.genworth.com/riiproweb/productinfo/pdf/131168.pdf
7. https://goldencare.com/risk-of-needing-long-term-care/